

# VIANT TRAVEL & TOURISM

# **VIANT'S PEOPLE-BASED TECHNOLOGY IS YOUR SOLUTION**



### USING DETERMINISTIC SCALE

115M Households 250M U.S. Registered Users 1B Devices Strategic Partner Integrations



### **ON ACTUAL PERFORMANCE**

Campaign KPIs Purchases Physical Visits



### THE ENTIRE JOURNEY

Exposure Attributed to Online and Offline Actions

## **VIΛΝΤ.**

# **DETERMINISTICALLY LINKED TO ALL TYPES OF TRAVELERS**





# **TARGETING STRATEGIES**



- In-Market to Travel
- Behavioral Affinities
- Demographics





Location history





Purchase Transactions





# **LEISURE TRAVELER**

Viant's direct integrations target consumers based on their unique behaviors

### **ENTHUSIASTS OF VARIOUS EVENTS**

- Concerts & Festivals
- Sports

### **LOCATION HISTORY**

- Visited Mexico
- Visited Vail Ski Resort

### **IN-MARKET PROPENSITY**

- Domestic Air Travel
- International Air Travel
- Travel By Destination



# **STRATEGIC PARTNERS POWER HOLISTIC TRAVELER DATA**









# **BUSINESS TRAVELER**

Targeting tactics suited to reach those that travel for business and/or procurement

### ACCOUNT-BASED MARKETING

- Corporate event attendees
- Planned previous local conventions

### **PROFESSION & FIRMOGRAPHICS**

 Title or industry for tradeshows & other industry events

### **LOCATION SEGMENTS**

Those who visited convention centers



# ADVANCED CONSUMER INTELLIGENCE ACXIOM – OUTDOOR ACTIVITIES CAMPING & HIKING

Auto		INDEX
Auto	Mazda CX 9	642
Vehicle Type	Chevrolet Suburban	581
Vehicle Make	Nissan Armada	490
CPG		INDEX
Snacks	Tortilla Chips	653
Nature Bars	General Mills Fiber One	569
Frozen Section	Bagel Bites	481
Grocery Stores	Supervalu: Shoppers	217
Moisturizer	Johnson & J Moisturizer	216
Interest & Affinity		INDEX
Interest & Affinity Picture Perfect Families	Power Group	<b>INDEX</b> 701
	Power Group Fortnight Players	
Picture Perfect Families		701
Picture Perfect Families Media Entertainment	Fortnight Players	701 512
Picture Perfect Families Media Entertainment Insurance	Fortnight Players In-Market Travel	701 512 281
Picture Perfect Families Media Entertainment Insurance Home Exterior	Fortnight Players In-Market Travel	701 512 281 270
Picture Perfect Families Media Entertainment Insurance Home Exterior Demographics	Fortnight Players In-Market Travel Brick	701 512 281 270 INDEX
Picture Perfect Families Media Entertainment Insurance Home Exterior Demographics Family Unit	Fortnight Players In-Market Travel Brick 3 Children in Family Unit	701 512 281 270 INDEX 754
Picture Perfect Families Media Entertainment Insurance Home Exterior Demographics Family Unit Gen Xers	Fortnight Players In-Market Travel Brick 3 Children in Family Unit Late Night Party Parents	701 512 281 270 INDEX 754 555

### **MATCHED INDIVIDUALS 108.2M**

## IP ADDRESS

45.8798.22

### DEVICES

Streaming Media Device | Cord Cutter

### DINE AT

Fast Food Restaurants | Frequents Ice Cream Shops

### WATCHES

HGTV House Hunters | ESPN SportsCenter

### TRAVEL

In-Market to Travel | Vacation Activities – Sports Activities

# A FULLY INTEGRATED OMNICHANNEL DSP



# **ENGAGE YOUR AUDIENCE ACROSS THEIR ENTIRE JOURNEY**



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# **DIGITAL OUT-OF-HOME (DOOH)**

## **DEVICE EXTENSION**

Deeper engagement with sequential messaging

## WIDE REACH

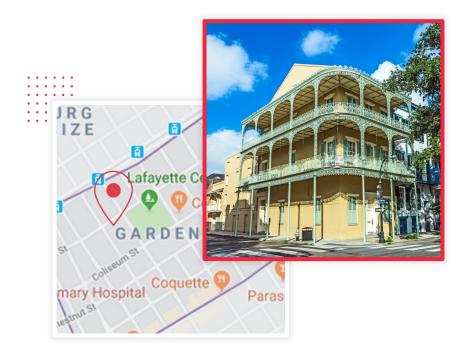
Massive exposure through one to many

## **DYNAMIC CREATIVE**

Increase attention with real-time weather content



# **CLOSE THE LOOP WITH VISITATION MEASUREMENT**



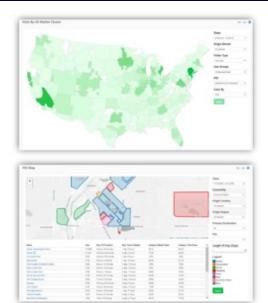
Integrated locations providers in Adelphic provide custom measurement options

- Choose Destination
  - Type (e.g. hotel/resort/venue)
  - Geo (e.g. region/state/city)
- Custom geofence is created
- Measure non-residents who were exposed & visited target destination

## VIANT.

## **MEASUREMENT: ARRIVALIST DASHBOARD – PERFORMANCE INSIGHTS**

Through Viant's partnership with Arrivalist and the permission of your agency, Viant will have access to Viant campaign reporting within the Arrivalist dashboard for real-time insights and optimizations in-flight.



- Discover where customers are arriving from
- Distinguish between locals & visitors
- Understand where else customers go during their trip
- Learn about the customer journey
- Track market share over time
- Gain insights on specific competitors
- Measure arrival rate from advertising
- Determine incremental lift from campaigns
- Identify which channels, partners, and creative drive the highest rate of arrivals
- Media effectiveness by time, distance, and market

## **KEY DIFFERENTIATOR**

. . .

Viant operates a unique integration with Arrivalist, where we can pass back log level exposure data (as opposed to pixel data). This enables greater coverage across channels like mobile and CTV





## WHO IS ARRIVALIST?

- Arrivalist provides timely, granular views into markets and actionable insights on visitor intelligence, competitive share and media effectiveness.
- Their travel specific location data algorithms focus on a consumer's entire journey including to, within and back from a destination as well as how media effects their journey

## WHY ARRIVALIST?

- With Arrivalist's Arrival Rate and Lift Analysis reports, brands gain insight into the lift in customer arrivals to their destination as well lift in time spent at the destination
- They source information from 120M active users with location data from over 2,000 Apps via SDKs and created a geographically representative panel for both measurement and insights



**120M** ACTIVE USERS 2,000+ APPS



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# WHAT TO TAKE AWAY

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- TK
- TK
- TK
- TK